

INVESTOR FACT SHEET – FEBRUARY 2013

Company Profile

Standex International is a diversified manufacturing company with operations in five product segments: Food Service Equipment, Engineering Technologies, Engraving, Electronics and Hydraulics Groups. Standex's corporate philosophy ensures that we look at our business the same way our shareholders do - from the perspective of creating value.

Financial Highlights

(In thousands)

	TTM 12/31/12	TTM 12/31/11	Delta
Net Sales	\$672,481	\$610,189	10.2%
Operating Income as reported	\$ 67,984	\$54,190	25.5%
% of Sales	10.11%	8.88%	123 bps
Adjusted Operating Income	\$66,901	\$57,409	16.5%
% of Sales	9.95%	9.41%	54 bps
EBITDA	\$ 82,872	\$ 68,002	21.9%
% of Sales	12.32%	11.14%	118 bps
Adjusted EBITDA	\$ 81,789	\$ 71,220	14.8%
% of Sales	12.16%	11.67%	49 bps
EPS - Cont. Ops (ttm)	\$ 3.74	\$ 3.04	23.0%
Adjusted EPS - Cont. Ops (ttm)	\$ 3.59	\$ 3.16	13.6%

Market Information

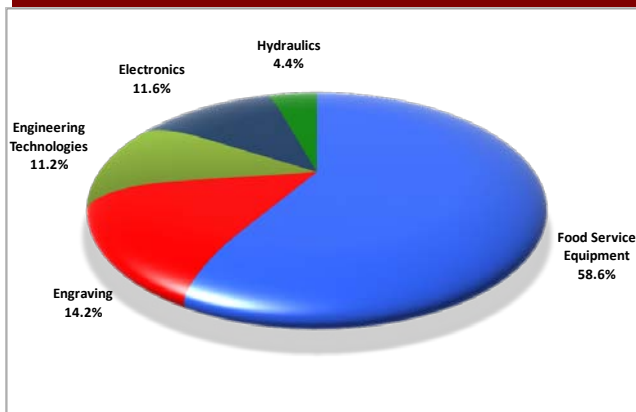
(February 6, 2013)

Exchange/Symbol	SXI
Price	\$55.83
52-Week Range	\$35.58 - \$57.61
Average Diluted Shares Outstanding	12.8m
Market Capitalization	\$710m
Average Daily Volume (3m)	33,076
Dividend Yield	0.6%
Diluted Earnings Per Share (ttm)	\$3.58
Price/Earnings (ttm)	15.63
Beta	0.99
Fiscal Year End	June 30

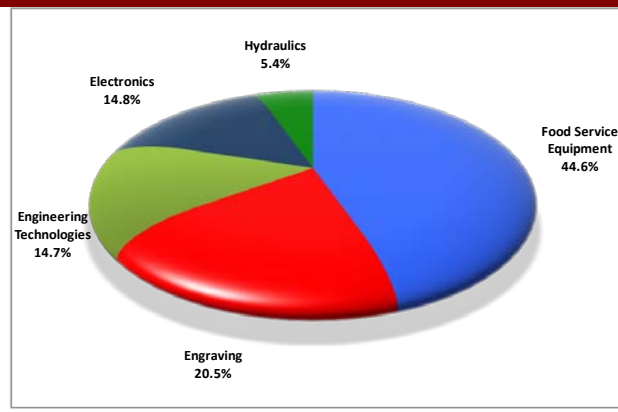
Investment Highlights

- Strong brands which have leadership positions in their respective markets
- Proven ability to successfully integrate acquisitions
- Strong balance sheet
- Consistent cash flow and disciplined working capital management
- Dividend-paying company since going public in 1964
- Experienced management team

TTM Revenue by Segment (\$672 million total)



TTM OI by Segment (\$90.9 million total) *



* Excluding corporate, gain on sale of real estate, acquisition related expenses and restructuring charges for a net expense of \$24.0M.

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Food Service Equipment

	FY'13 TTM 12/31/12 ('000s)	\$	Δ% YOY
Revenues	\$ 393,794		3.5%
Operating Income	\$ 40,571		4.3%
OI Margin		10.3%	



Products

- Walk-in coolers, freezers
- Upright and under-counter cooling / freezer cabinets
- Display cabinets / cases
- Rotary vane pumps
- Ovens, grills, rotisseries
- Custom counters / carts

End Markets

- Fine & Casual Dining
- Quick Service
- Convenience Store
- Drugstore
- Institutional Caterers
- Schools
- Stadiums
- Food Retailers
- Scientific

Engineering Technologies

	FY'13 TTM 12/31/12 ('000s)	\$	Δ% YOY
Revenues	\$ 75,195		11.1%
Operating Income	\$ 13,384		-0.2%

**excluding non-cash purchase accounting*



Products

Single-source, customized, world-class precision manufacturing capabilities, including metal spinning, heat treating, machining, press forming and other fabrication services for virtually all workable metal alloys.

End Markets

- Energy
- Aerospace
- Aviation
- Defense
- Marine
- Healthcare
- Oil & Gas

Engraving

	FY'13 TTM 12/31/12 ('000s)	\$	Δ% YOY*
Revenues	\$ 95,809		8.1%
Operating Income	\$ 18,636		23.0%
OI Margin		19.5%	



Products

- Mold texturizing
- Roll / plate engraving
- Process machinery
- Nickel shell tooling

End Markets

- Automotive
- Consumer goods
- Building materials
- Packaging
- Aircraft
- Hygiene
- Filtration
- Fashion

Electronics

	FY'13 TTM 12/31/12 ('000s)	\$	Δ% YOY
Revenues	\$ 78,061		67.9%
Operating Income*	\$ 13,431		74.7%
OI Margin		17.8%	

**excluding non-cash purchase accounting*



Products

- Reed switches / relays
- Transformers and inductors
- Fluid level sensors
- Proximity sensors
- Antennas and coils
- Lighting products
- Planar transformers

End Markets

- Industrial
- Medical
- Military
- Aerospace
- Automotive
- Housing

Hydraulics

	FY'13 TTM 12/31/12 ('000s)	\$	Δ% YOY
Revenues	\$ 29,622		9.8%
Operating Income	\$ 4,880		65.4%
OI Margin		16.5%	



Products

- Single-acting telescopic cylinders
- Double-acting telescopic cylinders
- Piston rods

End Markets

- Construction
- Oil & Gas
- Mining
- Refuse Compactors

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Strategy

Focused Diversity

- Create fewer, larger and more profitable business units
- Investment and growth plans focused on building selected strategic business units
- Top-line growth through organic growth initiatives and acquisitions
- Enhance global footprint of businesses

Emphasize value-added business/product segments to yield higher returns

- Customer solutions and engineered products

Operational Excellence

- Continuous improvement initiatives in cost reduction and working capital
- Lean enterprise is a key implementation tool
- Leverage operational synergies across/within business groups

Financial Expectations

- Top Line growth
 - Organic Growth at GDP +2-3%/year
 - Acquisition Growth of 3-4%/year
- Exceed 10% overall company EBIT
- Strong focus on free cash flow conversion
- Working capital turns @ 6.0 or better

For More Information

Standex International Corporation
11 Keewaydin Drive
Salem, NH 03079
www.standex.com

Investors:

Tom DeByle
Chief Financial Officer
(603) 893-9701

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