First Quarter Fiscal 2015 Conference Call

Standex

October 31, 2014

SXI LISTED NYSE

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First Quarter 2015 Overview

- **Sales growth of 13.4%** with all segments up
  - Organic sales +9.8%
  - Acquisitions +3.5%
  - FX impact of +0.1%
- Q1 non-GAAP **operating income +8.9%** and non-GAAP **EPS of $1.25/share up 4.2%** from prior year
- **Net debt position of $53.1M** at end of Q1 including acquisitions in the quarter of $57.1M
- **Our balance sheet remains strong and well positioned** to create shareholder value
- **Operational highlights:**
  - Integration of recent acquisitions proceeding as planned
  - Food Service Mexico plant volumes ramped up rapidly in the quarter

Strong sales and non-GAAP EPS year over year

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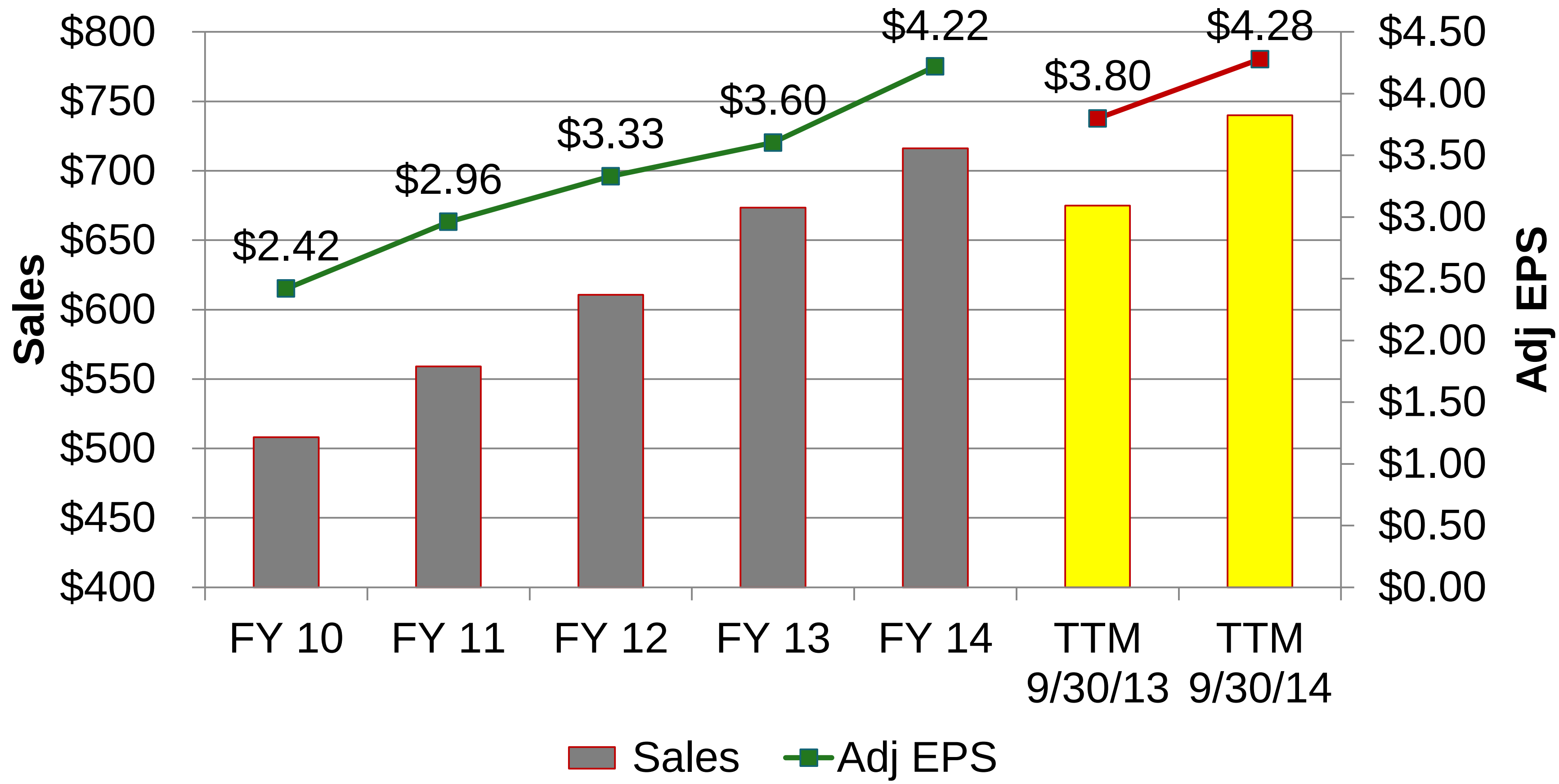
Revenue Changes Q1 2015 versus Q1 2014

Q1 2015 YOY Change %	Food Service	Engraving	Engineering Technologies	Electronics	Hydraulics	Total
Organic	10.1%	12.7%	1.5%	3.9%	35.1%	9.8%
Acquisitions	3.7%	0.0%	13.3%	0.7%	0.0%	3.5%
Currency	0.1%	-0.5%	1.7%	0.1%	-0.1%	0.1%
Total	13.9%	12.2%	16.5%	4.7%	35.0%	13.4%

- Strong revenue growth in all business units
  - ✓ Double digit organic growth in three of the five business units
  - ✓ Acquisitions accounted for growth in Food Service and Engineering Technologies

Non-GAAP Earnings Per Share Trend



Sales and Adjusted EPS continue to grow

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Quarter Financials

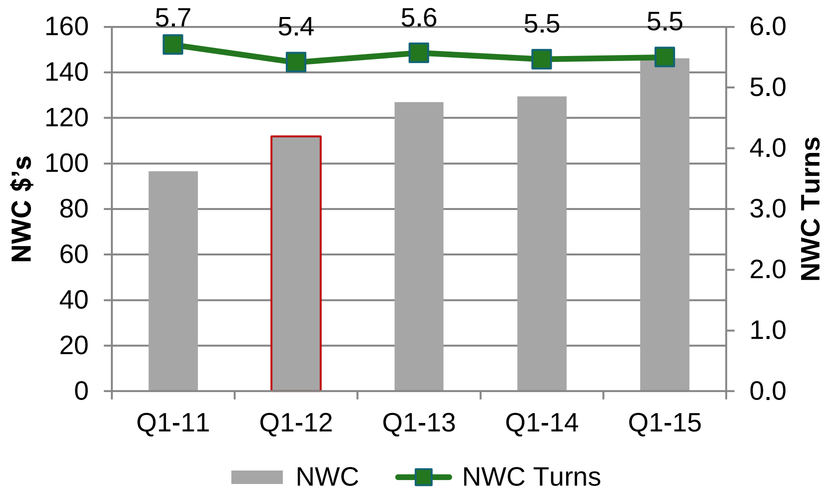
	Q1 FY 2015	Q1 FY 2014	Delta
Sales	$202,027	$178,140	13.4%
Operating Income	$21,237	$17,064	24.5%
Operating Income Margin Percentage	10.51%	9.58%	93 bps
Operating Income w/o Special Items	$22,884	$21,006	8.9%
Operating Income Margin Percentage w/o Special Items	11.33%	11.79%	-46 bps
EBITDA	$25,513	$21,207	20.3%
EBITDA Percentage	12.63%	11.90%	73 bps
EBITDA w/o Special Items	$27,160	$25,149	8.0%
EBITDA Percentage w/o Special Items	13.44%	14.12%	-64 bps
EPS Continuing Ops	$1.16	$0.97	19.6%
EPS Continuing Ops w/o Special Items	$1.25	$1.20	4.2%

Quarter Bridge

	Net Income			EPS		
	Q1 FY 15	**Q1 FY 14**	**Delta**	**Q1 FY 15**	**Q1 FY 14**	**Delta**
Net Income Continuing Operations	$14,927	$12,348	20.9%	$1.16	$0.97	19.6%
Add:						
Restructuring Charges	$617	$2,773		$0.05	$0.21	
Management Transition	--	$99		--	$0.01	
Acquisition-Related Costs	$562	--		$0.04	--	
Discrete Tax Items	--	$155		--	$0.01	
Pro Forma Net Income from Continuing Ops	**$16,106**	**$15,375**	**4.8%**	**$1.25**	**$1.20**	**4.2%**

GAAP Net Income Continuing Operations increases by 20.9% and EPS by 19.6%
Proforma Net Income from continuing Operations increases by 4.8% and EPS by 4.2%

Net Working Capital



	9/30/14	9/30/13
A/R	114,458	98,347
DSO	50	49
Inventory	111,491	87,833
Inventory Turns	5.2	5.4
A/P	(70,998)	(56,775)
DPO	39	37
Net Working Capital	154,951	129,405
W/Cap Turns	5.3	5.5
Adjusted Working Capital Turns (1)	5.5	

(1) Excluding impact of quarter acquisitions

Working Capital increase due to

- ✓ recent acquisitions of Ultrafryer, Enginetics,
- ✓ volume increase and
- ✓ temporary inventory build to support consolidation into Mexico

Working Capital Turns trending at a historical norms

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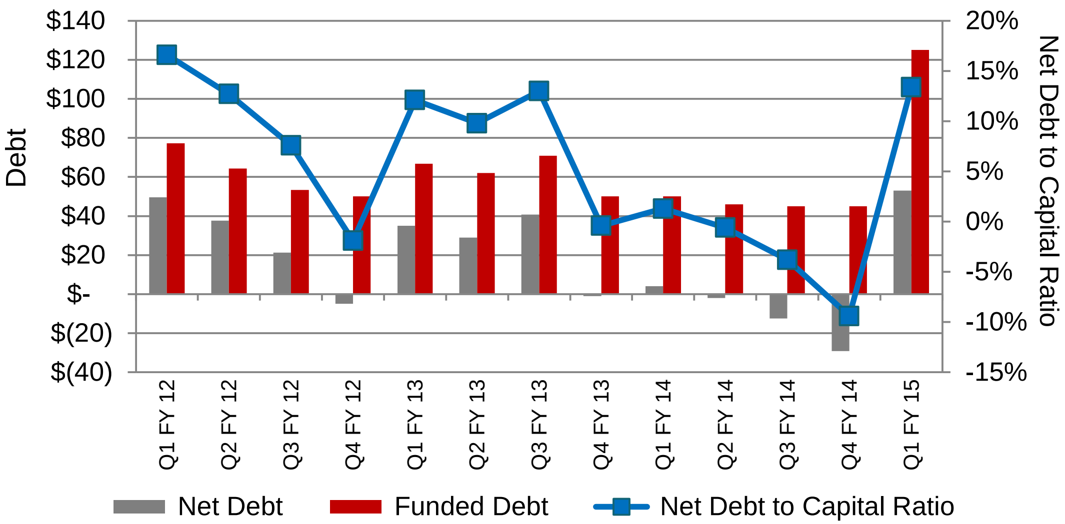
Debt Management



	9/30/14	
Short Term Debt	-	
Long Term Debt	125,049	
Funded Debt	125,049	
Cash	71,983	
Net Debt	53,066	
Shareholders Equity	342,971	
Letters of Credit	9,719	
EBITDA per Credit Agreement	101,279	
Net Debt to Capital Ratio	13.4%	
Funded Debt to Capital	26.7%	
EBITDA to Funded Debt (Includes Letters of Credit)	1.33	x
Maximum Leverage Per Agreement	3.5	x

Strong Balance Sheet with ability to make strategic capital expenditures and bolt-on acquisitions

- *Recent debt increase due to Ultrafryer and Enginetics acquisitions*
- *Net debt to capital at 13.4% as of September 30, 2014*
- *Net debt position of $53,066*

Balance Sheet well positioned for growth

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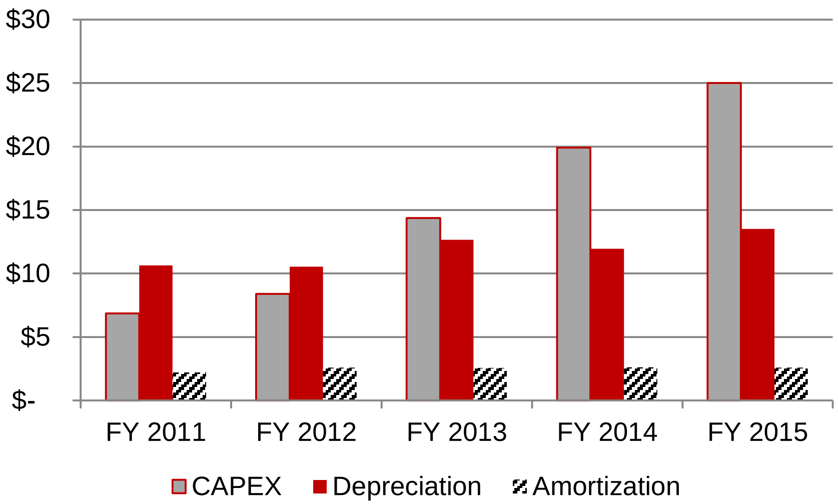
Capital Spending Overview



Capital Spending	Q1 FY 15
Food Service Equipment	$ 1.3
Engraving	$ 2.6
Engineering Technologies	$ 2.3
Electronics	$ 0.4
Hydraulics	$ 0.6
Total CAPEX Q1 FY 15	$ 7.2
Q1 FY 15 Sales	$ 202.0
CAPEX % Sales for Quarter	3.5%

- Capital spending in FY 15 will be dedicated to automation and key growth programs
- FY 15 capital spending is estimated to be between $24–$26M

- Summary of Q1 Capital Spending
  - Food Service – factory automation with panel bender, brake presses and equipment upgrades
  - Engraving – new laser and nickel shell technologies
  - Engineering Technologies – vertical machining center
  - Electronics – vision system and injection molding
  - Hydraulics – CNC, Skiver and roll burnishing machines

Non-GAAP FCF Per Share Trend

Free operating cash flow (continuing ops):	Q1 FY 2015	Q1 FY 2014
Net cash provided by operating activities, as reported	$ (10,959)	$ 1,294
Less: Capital Expeditures	(7,199)	(3,730)
Free operating cash flow	$ (18,158)	$ (2,436)
Net Income	14,927	12,348
Conversion of free operating cash flow	-121.6%	-19.7%

- Net cash provided by operations impacted by:
  - Increases to working capital associated with increased sales organic sales volume, inventory build to support increased backlog and consolidation/factory moves
  - Capital Spending increased year over year to support sales growth programs and factory automation

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First Quarter FY 2015

Operational Segment Review

Food Service Equipment Group

Q1 FY 2015 ('000s)	$	Delta YOY
Revenues	$113,833	13.9%
Operating Income *	$12,129	1.3%
OI Margin *	10.7%	

* Excludes $456k related to purchase accounting

Open air merchandisers

Q1 Summary

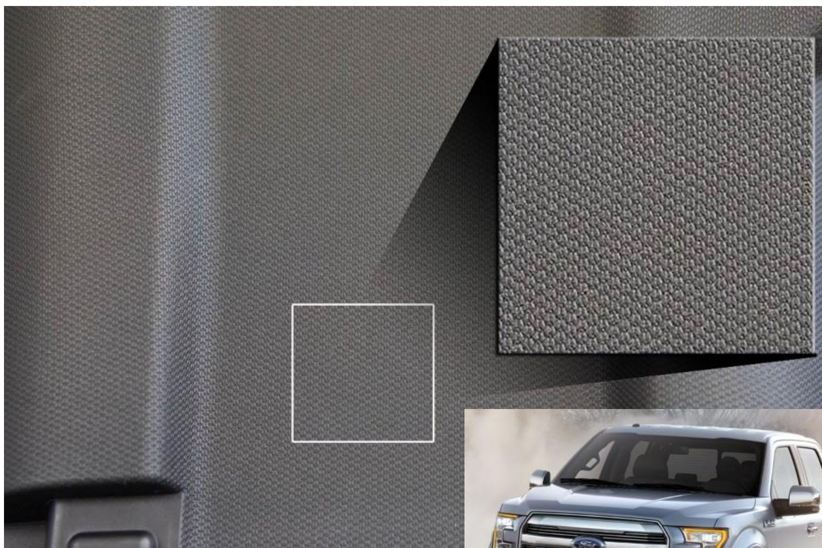
- Sales growth across all businesses
  - Refrigeration: Strength in dollar store segment and specialty beverage cabinets partially offset by drugstore decline
  - Specialty Solutions: successful open air merchandiser roll out
  - Cooking: Sales increases from acquisition partially offset by production ramp up in Nogales MX plant
- Nogales volumes reached required levels in September

Current Focus

- Continue to flow resources to improve Supply chain performance
  - Executing capital plan to automate key processes
  - Tiger team of best talent from across the company now deployed to Nogales to improve efficiencies
  - Continue integration of Ultrafryer

Engraving

Q1 FY 2015 ('000s)	$	Delta YOY
Revenues	$28,088	12.2%
Operating Income	$6,943	45.4%
OI Margin	24.7%	



Section of Standex textured B-Pillar Upper
Ford F-150

Q1 Summary

- Continued strong automotive mold sales in Americas, Europe and Asia
- Strong profitability in the group
- Roll, Plate and Machinery business down year over year on soft Brazil and North American demand

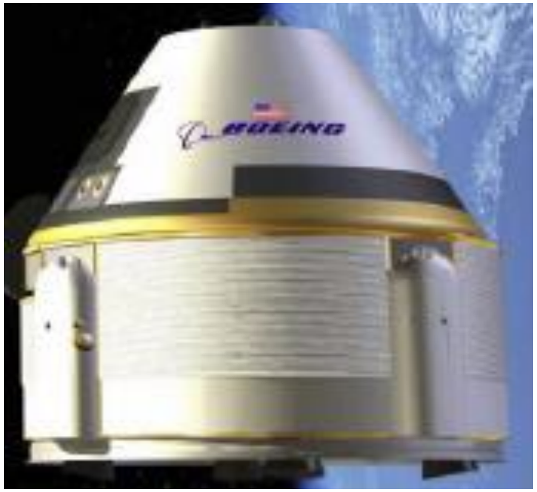
Current Focus

- Continue to work closely with major automotive OEM's in the Standex design hub on new platforms
- Open house in Detroit location demonstrating new slush molding and laser capabilities
- Start up focus on new Asia and Eastern European Mold Tech start-ups
- Secure large orders from major OEM customers in roll, plate and machinery

Engineering Technologies

Q1 FY 2015 ('000s)	$	Delta YOY
Revenues	$20,119	16.5%
Operating Income *	$2,548	22.4%
OI Margin *	12.7%	

* Excludes $328k related to purchase accounting



Manned Space Capsule

Q1 Summary

- Enginetics acquisition contributed 13% of sales growth
- Growth in space partially offset by lower sales to energy and oil and gas markets
- Margins in base business were impacted primarily by mix and included lower margin developmental space and aviation contracts

Current Focus

- Capitalize on robust aviation pipeline
- Continue to execute the 100 day integration plan with the Enginetics team
- Execute capital investments to support increased customer demand, including new machining center installation start up in the Spincraft Massachusetts plant

Electronics

Q1 FY 2015 ('000s)	$	Delta YOY
Revenues	$29,470	4.7%
Operating Income	$5,546	7.9%
OI Margin	18.8%	

Reed Switches

Q1 Summary

- Strong sales in North America and modest growth in Europe partially offset by lower sales in Asia
- Sensor sales helped increase overall sales performance and grew to 45% of total
- Planar Quality Corp acquisition accelerating our high reliability magnetics quotations
- Completed move to MX facility

Current Focus

- Continue pursuit of healthy new business opportunity pipeline
- Implement productivity improvement actions including bar code label reading devices and kaizen events in Americas, Europe and Asia

Hydraulics

Q1 FY 2015 ('000s)	$	Delta YOY
Revenues	$10,517	35.0%
Operating Income	$1,722	46,7%
OI Margin	16.4%	

Q1 Summary

- Strong sales in refuse and robust dump markets
- Record manufactured rod cylinders in the Tianjin China plant
- Backlog up over 50%

Liquid Refuse with Double Acting Telescopic Cylinder

Current Focus

- Gain cost and production efficiencies from new capital equipment in Tianjin plant
- Pursue opportunities in oil and gas, and airport industries, outside traditional markets

Summary

- Q1 was a solid start to 2015
- Commercial activity strong and backlogs are up in all businesses
- Food service is focused on completing the Nogales ramp up
- All businesses are executing their investment plan to support increased demand
- Acquisition integrations are proceeding well and we continue to work an active pipeline
- Potential headwinds for the year may come from a strong dollar and softening demand in Europe and China
- Standex remains well positioned to increase shareholder value through improved organic growth, productivity improvements and additional acquisitions