



Second Quarter Fiscal 2014
Conference Call
February 3, 2014

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Safe Harbor Statement

Statements in this presentation include, or may be based upon, management's current expectations, estimates and/or projections about Standex's markets and industries. These statements are forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may materially differ from those indicated by such forward-looking statements as a result of certain risks, uncertainties and assumptions that are difficult to predict. Among the factors that could cause actual results to differ materially from those currently expected or desired. These factors include, but are not limited to:

- *material adverse or unforeseen legal judgments, fines, penalties or settlements;*
- *conditions in the financial and banking markets, including fluctuations in the exchange rates and the inability to repatriate foreign cash;*
- *general and international recessionary economic conditions, including the impact, length and degree of the current recessionary conditions on the customers and markets we serve and more specifically conditions in the food service equipment, automotive, construction, aerospace, energy, transportation and general industrial markets;*
- *lower-cost competition;*
- *the relative mix of products which impact margins and operating efficiencies, both domestic and foreign, in certain of our businesses;*
- *the impact of higher raw material and component costs, particularly steel, petroleum based products and refrigeration components;*
- *an inability to realize the expected cost savings from restructuring activities, effective completion of plant consolidations, cost reduction efforts, restructuring including procurement savings and productivity enhancements, capital management improvements, strategic capital expenditures, and the implementation of lean enterprise manufacturing techniques;*
- *the inability to achieve the savings expected from the sourcing of raw materials from and diversification efforts in emerging markets;*
- *the inability to attain expected benefits from strategic alliances or acquisitions, the inability to achieve synergies contemplated by the Company;*
- *other factors discussed in the Annual Report of Standex on Form 10-K for the fiscal year ending June 30, 2013, which is on file with the Securities and Exchange Commission, and any subsequent periodic reports filed by the company with the Securities and Exchange Commission.*

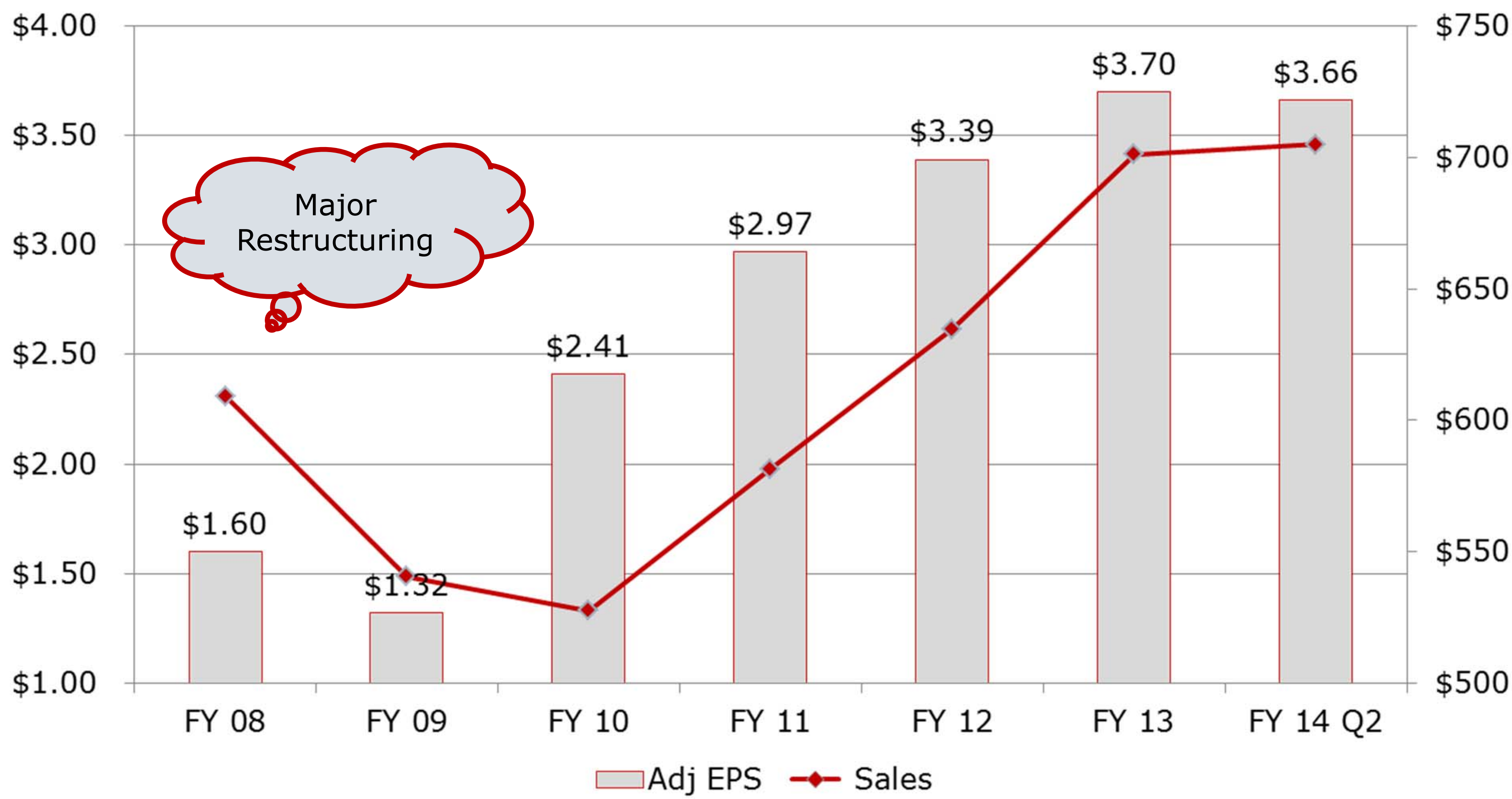
In addition, any forward-looking statements represent management's estimates only as of the day made and should not be relied upon as representing management's estimates as of any subsequent date. While the company may elect to update forward-looking statements at some point in the future, the company and management specifically disclaim any obligation to do so, even if management's estimates change.

Second Quarter 2014 Overview

Sales increase and Non-GAAP EPS down Year over Year

- YOY sales affected by Food Service performance; Engraving, Electronics and Hydraulics performed well
  - Q2 total sales +2.1%
  - Organic sales +1.7%
  - FX impact of +0.4%
- Q2 non-GAAP EPS of $0.88/share down 4.3% from prior year
- Net cash position of $2M at end of Q2
- Balance sheet well positioned to support both organic and acquisitive investments

TTM EPS



Major Restructuring
$4.00
$3.50
$3.00
$2.50
$2.00
$1.50
$1.00
$750
$700
$650
$600
$550
$500
$1.60
$1.32
$2.41
$2.97
$3.39
$3.70
$3.66
FY 08
FY 09
FY 10
FY 11
FY 12
FY 13
FY 14 Q2
Adj EPS
Sales

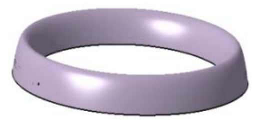
Investing in Technology to Drive Organic Growth

Food Service

Ultra-Low Temp Refrigeration & Speed Oven

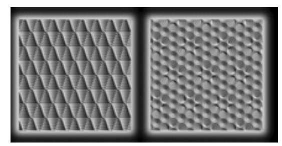

Engineering Technologies

Advanced Aviation Components




Engraving

Rapid Texture Prototyping




Electronics

Hall Chip Sensor Technology


Hydraulics

Advanced metallurgy for arduous applications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Quarterly Bridge

Quarter Comparison Prior Year	Net Income Q2 FY 14	Net Income Q2 FY 13	Net Income Q2 % Change	EPS Q2 FY 14	EPS Q2 FY 13	EPS Q2 % Change
Net Income Continuing Operations	**$ 10,643**	**$ 11,026**	**-3.5%**	**$ 0.83**	**$ 0.86**	**-3.5%**
Restructuring *	459	645		0.04	0.05	
Acquisition-related costs *	-	59		-	0.01	
Management Transition *	1,485	-		0.12	-	
Net Insurance Gain *	(1,399)	-		(0.11)	-	
Proforma Net Income from Continuing Operations	**$ 11,188**	**$ 11,730**	**-4.6%**	**$ 0.88**	**$ 0.92**	**-4.3%**

* *Tax Effected*

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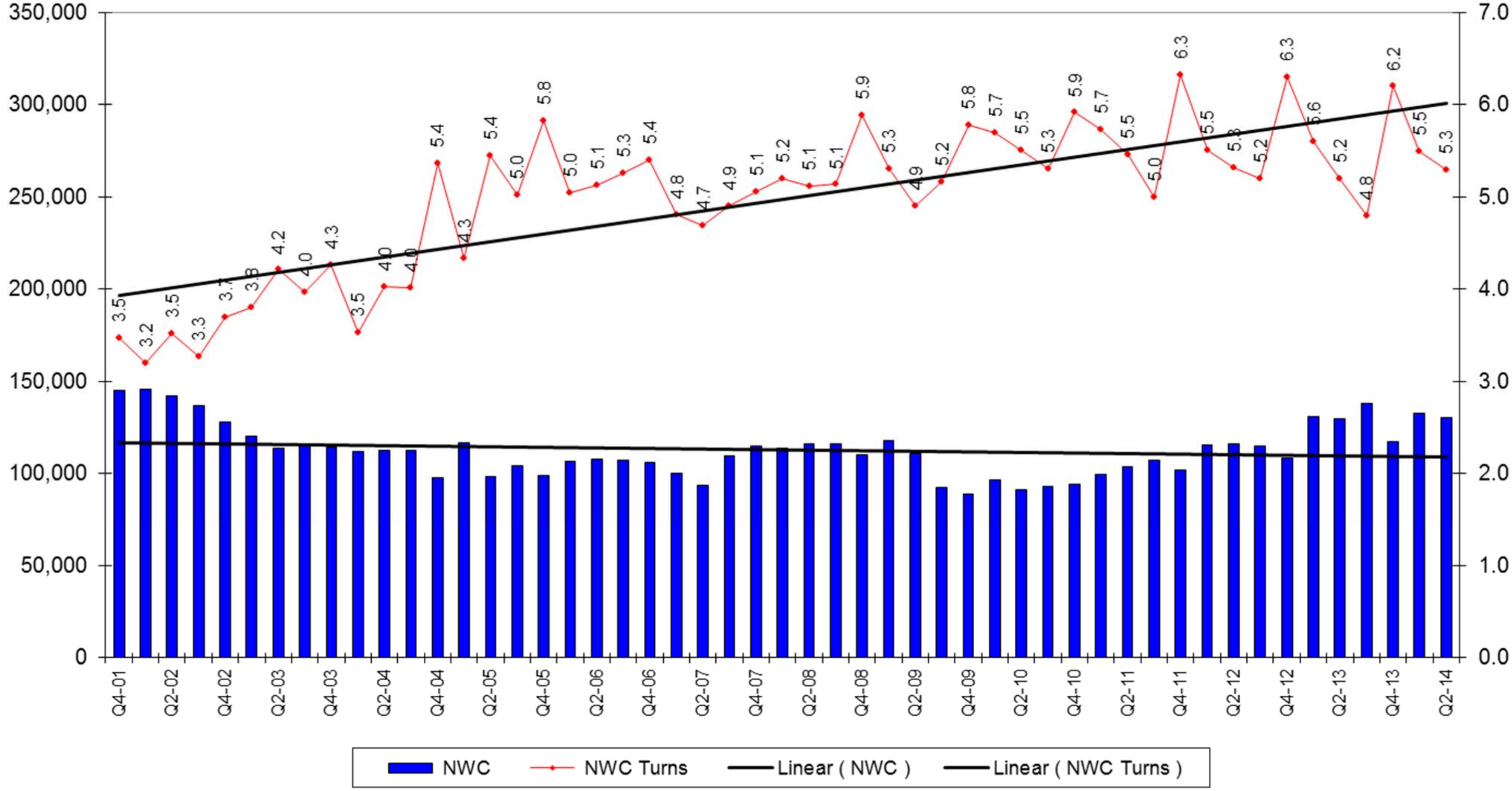
Net Working Capital

Working Capital turns show improvement over time

(in thousands)



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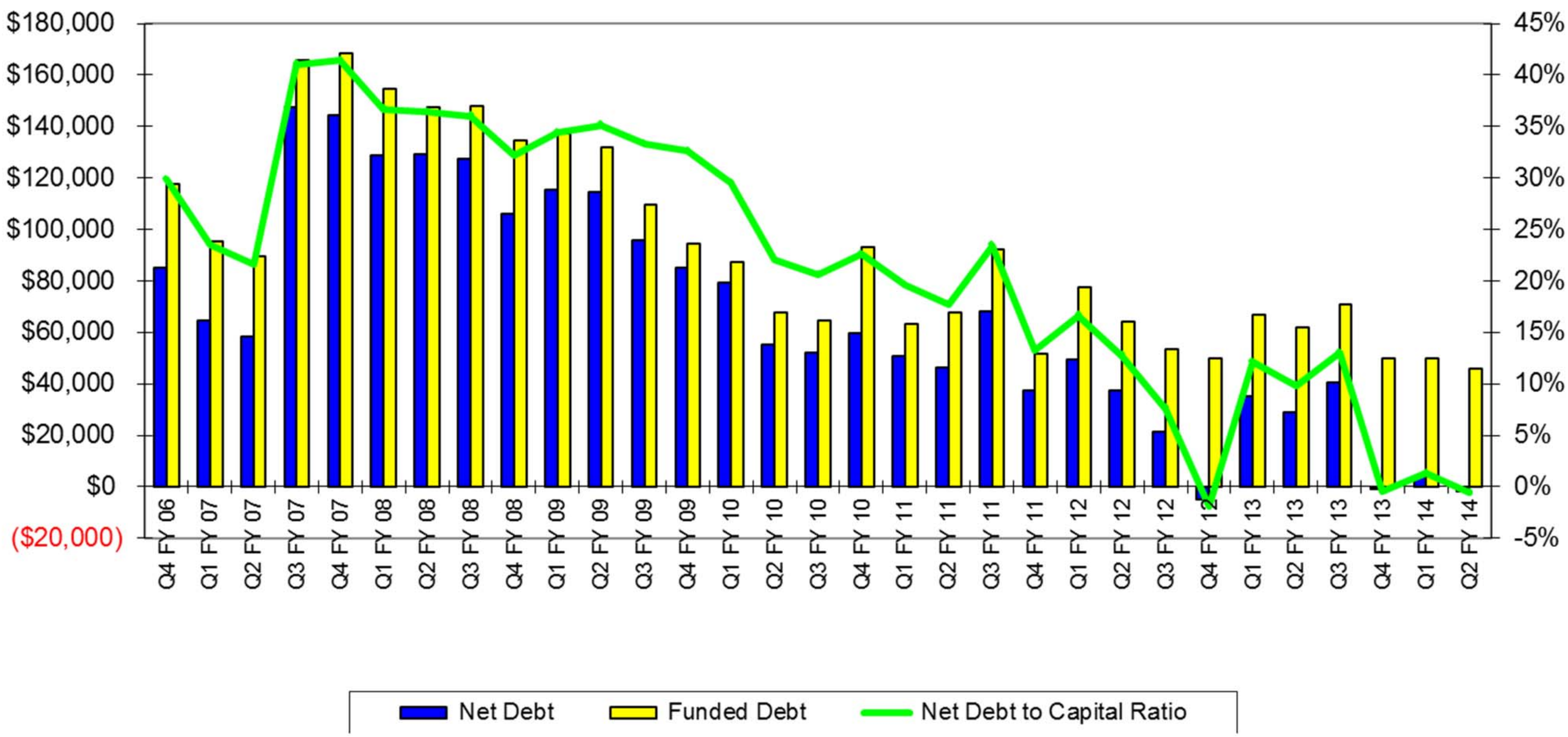
Free Cash Flow

Free operating cash flow (continuing ops):	Q2 FY 2014	Q2 FY 2013	YTD FY 2014	YTD FY 2013
Net cash provided by operating activities, as reported	$ 18,931	$ 15,087	$ 20,181	$ 24,656
Less: Capital Expeditures	(3,712)	(4,818)	(7,963)	(9,723)
Add: Voluntary Pension Contribution	-	-	-	3,250
Free operating cash flow	$ 15,219	$ 10,269	$ 12,218	$ 18,183
Net Income	10,643	11,026	20,756	22,951
Conversion of free operating cash flow	143.0%	93.1%	58.9%	79.2%

Debt Management

(in thousands)



- *Net debt to capital at -0.6% as of December 31, 2013*
- *Net debt (cash) position of ($2,000)*

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Second Quarter FY 2014
Operational Segment Review

Food Service Equipment Group

Q2'14 ('000s)		$	Δ% YOY
Revenues	$	93,073	-2.9%
Operating Income	$	7,430	-23.4%
OI Margin		8.0%	

- Refrigeration:
  - Continued growth in dollar store segment and small quick service chains; stabilization in drug retail
  - Soft sales in large quick service chains and smaller dealer channel
  - Continued success with new value-engineered upright merchandising cabinets and endless display cabinet lines; working to value engineer refrigerated cabinets to be more competitive
- Cooking:
  - Seeing increase in North American bookings, and US grocery store segment is improving; Slow quarter for chain business and US Gov't; and UK grocery store segment very soft
  - Executing on strategy to drive growth through new products

Food Service Equipment Group

- Focus is on profitable growth and margin improvement

Profitable Growth Initiatives

  - Introducing higher margin products (examples: combi oven, speed oven, ultra low refrigeration)
  - Value engineering of existing refrigeration and cooking products
  - Rationalization of low margin product/market segments

Cost Reduction Initiatives

  - Facility consolidation in cooking solutions on schedule; expect to realize $4M in cost savings at beginning of FY'15
  - Improving shop floor productivity through low cost manufacturing in Mexico and investment in automation in US facilities
  - Driving lean and procurement programs

Engraving Group

Q2'14 ('000s)	$	Δ% YOY
Revenues	$ 28,384	20.0%
Operating Income	$ 5,820	30.0%
OI Margin	20.5%	

- All-time record sales and profitability in Q2
- Growth driven by strong global demand in mold texturizing business, both automotive and non-automotive
- Production work at new facilities in Brazil, Korea, India and Mexico ramping up
- Innovent business reported good quarter; expect further growth in 2H'14
- Roll & plate engraving and machinery businesses remains soft
- Continued progress with strategic growth initiatives

Engineering Technologies Group

Q2'14 ('000s)	$	Δ% YOY
Revenues	$ 17,323	-3.9%
Operating Income	$ 2,456	-32.6%
OI Margin	14.2%	

- Sales and operating income negatively impacted by one-time customer settlement booked in Q2 FY’13 (positive $1.9M impact to sales/$700K impact to EBIT in year-ago quarter)
- Solid growth in space, oil & gas sectors and land-based turbines
- Continuing to make good progress on capturing production orders in aviation for nacelle lip skins and jet engine components- expect to begin shipping in calendar ‘14

Electronics Group

Q2'14 ('000s)	$	Δ% YOY
Revenues	$ 26,461	6.3%
Operating Income	$ 4,392	7.1%
OI Margin	16.6%	

- New customer programs positively affecting sales in Europe and North America
- Solid pipeline of electronics customer programs launching in FY'14 and into FY'15
- Making progress on new products and customer programs for domestic Chinese market
- Executing on lean enterprise and cost-reduction initiatives to benefit business during next 12-18 months (in addition to $4M of annual run rate savings from procurement programs and facility consolidations from Meder acquisition)

Hydraulics Group

Q2'14 ('000s)	$	Δ% YOY
Revenues	$ 7,002	12.4%
Operating Income	$ 1,059	10.0%
OI Margin	15.1%	

- Continued recovery in North American dump truck market, driven primarily by new home construction as well as market share gains
- Dump trailer sales to oil & gas market were up, but offset by soft sales to infrastructure construction and coal handling
- Robust growth in roll-off refuse market
- Group benefited from aftermarket sales as well as initial signs of recovery in several export markets
- Tianjin, China capacity expansion completed; robust demand for production

Summary

- Fiscal 2014 shaping up to be a mixed year
- Multi-year initiatives in place to drive profitable growth and improve margins in Food Service Group; expect significant long-term effect on growth and profitability
- Trends in other businesses look increasingly favorable
- Introducing new products to leverage end-market opportunities
- Strong balance sheet and liquidity provides opportunities for growth through acquisition

Q&A Session