Standex

Food Service Equipment

Engraving

Engineering Technologies

Electronics

Hydraulics

Second Quarter Fiscal 2013 Conference Call

February 1, 2013

Safe Harbor Statement

Statements in this presentation include, or may be based upon, management's current expectations, estimates and/or projections about Standex's markets and industries. These statements are forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Actual results may materially differ from those indicated by such forward-looking statements as a result of certain risks, uncertainties and assumptions that are difficult to predict. Among the factors that could cause actual results to differ materially from those currently expected or desired. These factors include, but are not limited to:

- *material adverse or unforeseen legal judgments, fines, penalties or settlements;*
- *conditions in the financial and banking markets, including fluctuations in the exchange rates and the inability to repatriate foreign cash;*
- *general and international recessionary economic conditions, including the impact, length and degree of the current recessionary conditions on the customers and markets we serve and more specifically conditions in the food service equipment, automotive, construction, aerospace, energy, transportation and general industrial markets;*
- *lower-cost competition;*
- *the relative mix of products which impact margins and operating efficiencies, both domestic and foreign, in certain of our businesses;*
- *the impact of higher raw material and component costs, particularly steel, petroleum based products and refrigeration components;*
- *an inability to realize the expected cost savings from restructuring activities, effective completion of plant consolidations, cost reduction efforts, restructuring including procurement savings and productivity enhancements, capital management improvements, strategic capital expenditures, and the implementation of lean enterprise manufacturing techniques;*
- *the inability to achieve the savings expected from the sourcing of raw materials from and diversification efforts in emerging markets;*
- *the inability to attain expected benefits from strategic alliances or acquisitions, the inability to achieve synergies contemplated by the Company;*
- *other factors discussed in the Annual Report of Standex on Form 10-K for the fiscal year ending June 30, 2012, which is on file with the Securities and Exchange Commission, and any subsequent periodic reports filed by the company with the Securities and Exchange Commission.*

In addition, any forward-looking statements represent management's estimates only as of the day made and should not be relied upon as representing management's estimates as of any subsequent date. While the company may elect to update forward-looking statements at some point in the future, the company and management specifically disclaim any obligation to do so, even if management's estimates change.

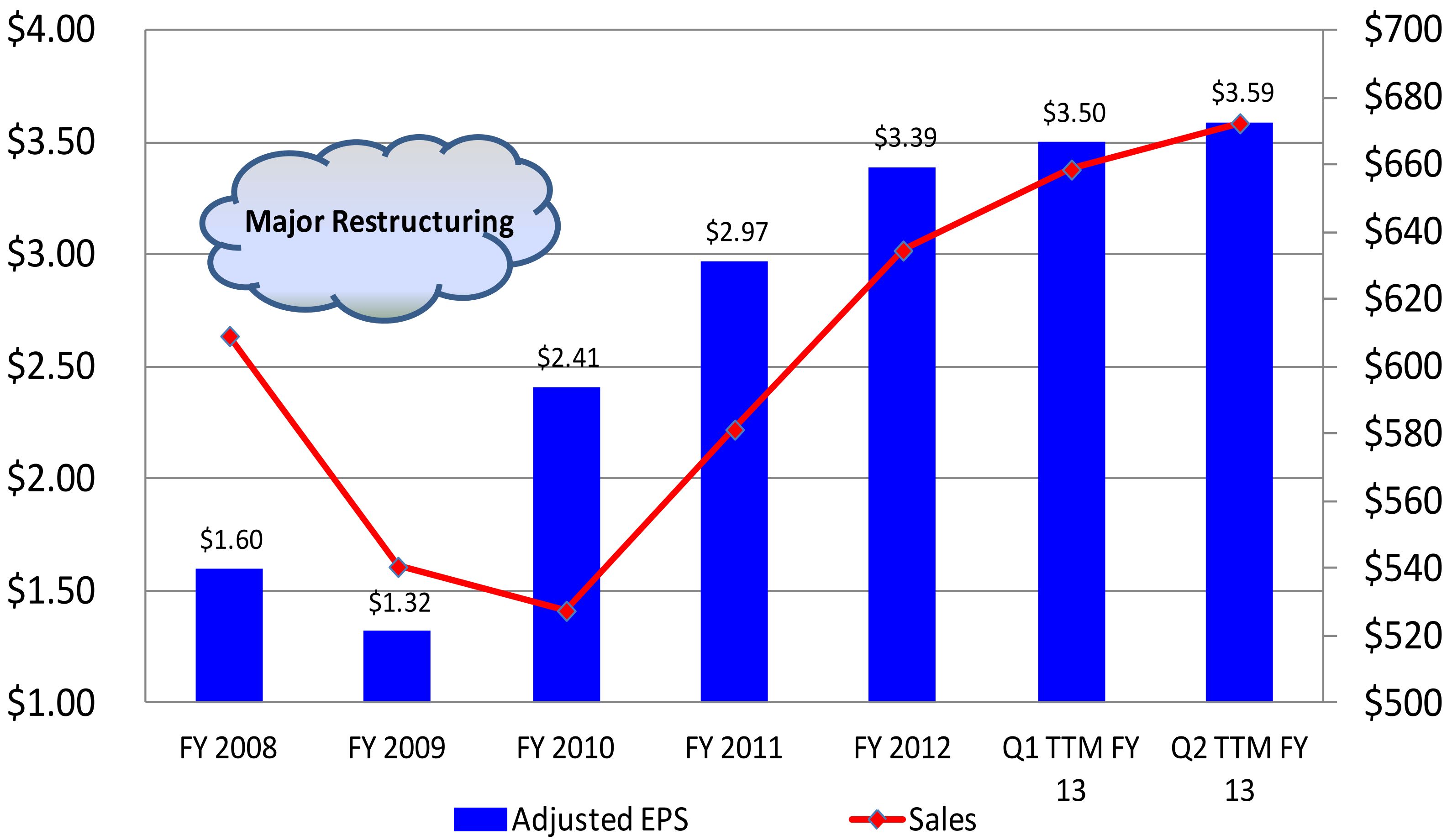
Second Quarter 2013 Overview

Modest organic sales growth coupled with improved profitability

- **Good YOY sales growth in Q2 despite softening demand in certain end user segments**
  - **Q2 total sales +8.9%**
  - **Organic sales +0.5%**
  - **Acquisitions +8.5%**
  - **FX impact of -0.1%**
- **Q2 non-GAAP operating income +15.0% and non-GAAP EPS of $0.92/share +10.8%**
- **At end of Q2 net debt is $29 million and net debt-to-capital ratio is 9.8%**
- **Balance sheet is well positioned to support both organic and acquisitive investments**

Historical Financial Performance

Continued EPS Expansion



Quarterly Results

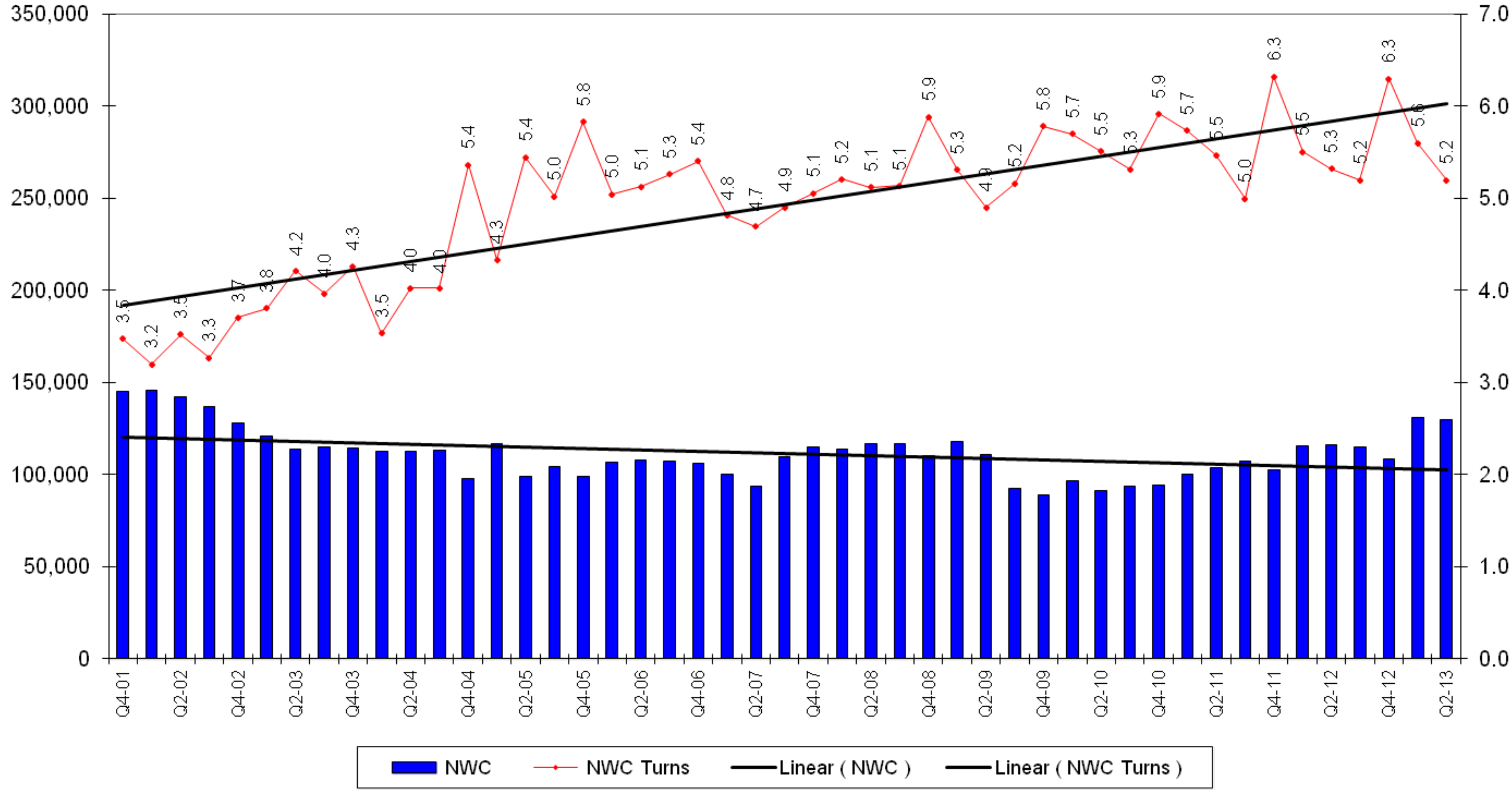
	Q2 FY 2013	Q2 FY 2012	Delta
Sales	$ 168.629	$ 154.868	8.9%
Operating Income	$ 16.268	$ 14.376	13.2%
Operating Income Margin	9.65%	9.28%	36 bps
Operating Income excl Special Items	$ 17.337	$ 15.077	15.0%
Operating Income Margin % excl Special Items	10.28%	9.74%	55 bps
EBITDA	$ 20.370	$ 17.703	15.1%
EBITDA %	12.08%	11.43%	65 bps
EBITDA w/o Special Items	$ 21.439	$ 18.404	16.5%
EBITDA % w/o Special Items	12.71%	11.88%	83 bps
EPS Continue Ops	$ 0.86	$ 0.79	8.9%
EPS Continue Ops w/o Special Items	$ 0.92	$ 0.83	10.8%

Quarterly Bridge

Quarter Comparison Prior Year	Net Income Q2 FY 13	Net Income Q2 FY 12	Net Income Q2 % Change	EPS Q2 FY 13	EPS Q2 FY 12	EPS Q2 % Change
Net Income Continuing Operations	$ 11,026	$ 10,077	9.4%	$ 0.86	$ 0.79	8.9%
Add:						
Restructuring (Tax Effected)	$ 645	$ 459		$ 0.05	$ 0.04	
Acquisition-related expenses	$ 59	$ -		$ 0.01	$ -	
Less:						
Non Recurring Tax Items	$ -	$ -		$ -	$ -	
Proforma Net Income from Continuing Operations	$ 11,730	$ 10,536	11.3%	$ 0.92	$ 0.83	10.8%

Net Working Capital

Working Capital turns show improvement over time



Standex

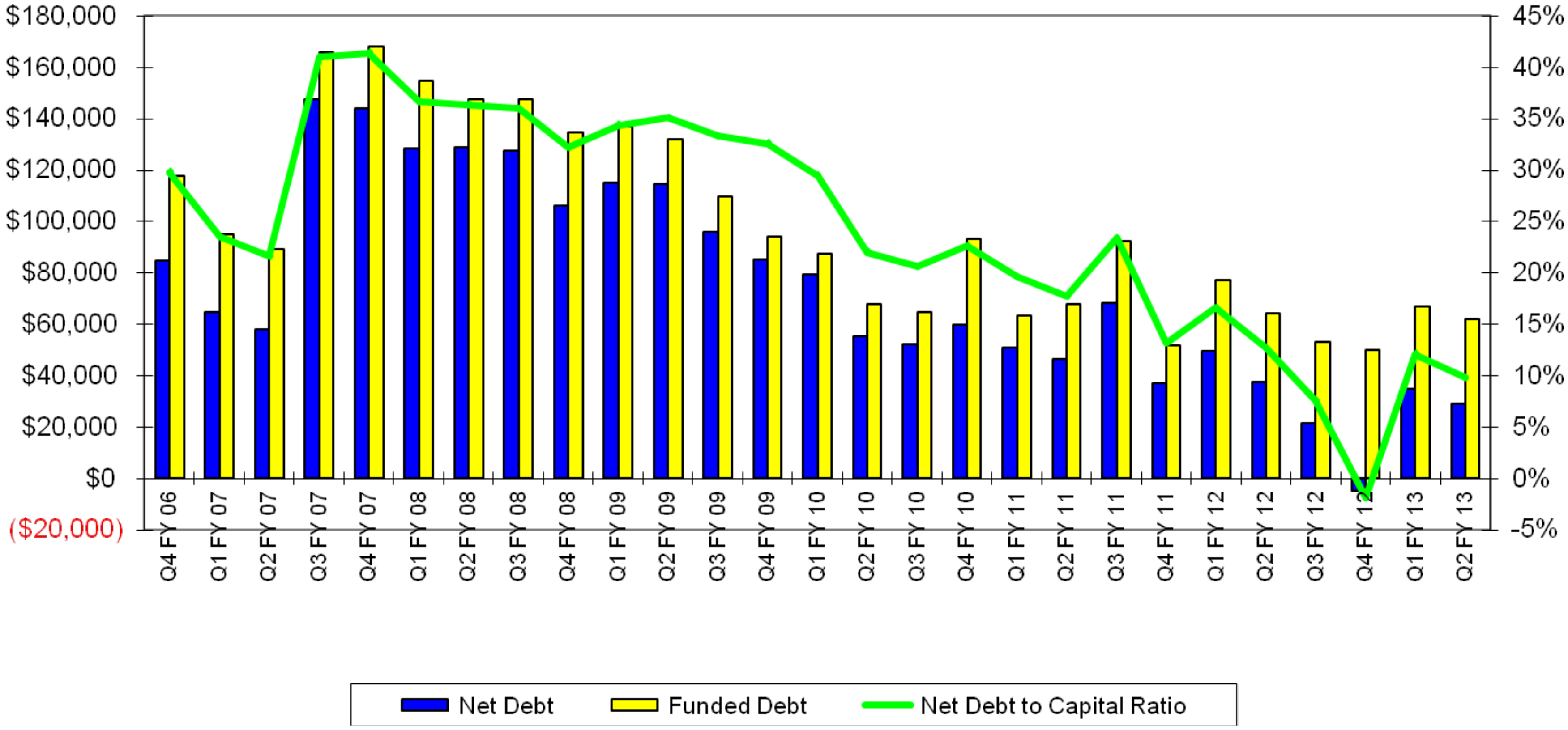
Cash Flow

Free operating cash flow (continuing ops):	Q2 FY2013	Q2 FY2012
Net cash provided by operating activities, as reported	$ 15,087	$ 11,688
Less: Capital Expeditures	(4,818)	(2,806)
Free operating cash flow	$ 10,269	$ 8,882
Net Income	11,026	10,077
Conversion of free operating cash flow	93.1%	88.1%

- Increased capital spending in FY2013 to fund top-line growth initiatives and productivity improvements
- Estimated capital spend of $14-$15 million

Standex

Debt Management



- *Net Debt to Capital at 9.8% as of December 31, 2012*
  - *Includes July 1st acquisition of Meder Electronics*
- *Capacity to fund organic initiatives, productivity improvements and bolt on acquisitions*

Standex

Second Quarter FY 2013
Operational Segment Review

Food Service Equipment Group

Q2'13 ('000s)	$		Δ% YOY
Revenues	$	95,816	-0.2%
Operating Income	$	9,694	0.2%
OI Margin		10.1%	

- **Strong Refrigerated Solutions sales to quick serve restaurant chains, offset by softness in drug retail stores**
  - **Rack refrigeration, ultra low scientific and value line offerings continue to perform well**
  - **Working to reduce costs of refrigerated merchandise cabinets to enhance competitiveness**
- **Continued weakness in Cooking Solutions**
  - **Negatively impacted by lower sales to UK and US grocery store segment**
  - **Making progress in penetrating major chains**
- **Good growth from custom merchandising business; Dispensing business still weak**

Standex

Engraving Group

Q2'13 ('000s)	$		Δ% YOY
Revenues	$	23,663	2.3%
Operating Income	$	4,476	1.5%
OI Margin		18.9%	

- **Sales driven by strong mold texturizing demand in Europe and China partially offset by weakness in North America**
  - **NA auto platform schedules expected to rebound in 2H13**
- **Expect record year in FY 2014 for OEM automotive program launches**
- **Roll engraving and machinery businesses continue to see signs of improvement in building products applications**
- **Emerging economy strategy yielding results**
  - **New business with Chinese Auto OEMs**
  - **Continuing to grow infrastructure in China, ASIA PAC and South America**
  - **New Korea and Brazil facilities opened as planned**
  - **New India and Mexico facilities on track to open Q1 FY14**

Engineering Technologies Group

Q2'13 ('000s)	$		Δ% YOY
Revenues	$	18,027	0.1%
Operating Income	$	3,644	-1.0%
OI Margin		20.2%	

- **$0.7 million in operating income related to payment from space customer partially offset lower sales to oil & gas market**
  - **Oil & Gas market expected to remain soft for most of FY13**
- **Efforts to diversify land-based turbine customer base yielded positive results in Q2**
- **Meaningful long-term opportunities in aerospace, land-based turbines and aviation markets**

Electronics Group

Q2'13 ('000s)		$	Δ% YOY
Revenues	$	24,894	122.5%
Operating Income	$	4,101	127.0%
OI Margin		16.5%	

- **Legacy business grows due to new programs for magnetics and sensors, partially offset by soft reed switch sales in China and ASIA PAC**
  - **Solid pipeline for new products and customer programs**
- **Meder performing well**
  - **Integration plan on track; Beginning to introduce combined product portfolio to global sales channels and customers**
  - **Identified $0.5 million in material and procurement savings**
  - **Expects $1-$1.5 million of cost savings from facility rationalizations to be completed in early FY 2014**

Hydraulics Group

Q2'13 ('000s)	$		Δ% YOY
Revenues	$	6,229	-5.2%
Operating Income	$	963	23.3%
OI Margin		15.5%	

- **Decreased demand in North American dump trailer market and weak export sales lead to sales decline**
- **Success continues in penetrating refuse handling application market**
  - **Launching new products in CY2013**
- **Leveraging low-cost position in China to penetrate new global accounts in telescopic and rod cylinders**
- **Improved operating income due to cost-reduction and productivity improvement initiatives as well as greater product mix from China**

Summary

- Solid performance in Q2 despite challenging macro-environment in many end markets and geographies
- Organic growth initiatives across all segments contributed to sales and operating income
- Further roll out of new product and customer specific programs to continue, along with expansion in emerging markets
- Meder performing well; demonstrating successful acquisition strategy
- Balance sheet well positioned to support future bolt-on acquisitions

Q & A
Session